

THE GENWORTH STORY

Genworth Financial helps millions of people around the world achieve their dreams—of homeownership, financial independence, a comfortable retirement and protection for their loved ones. We're a global financial security company dedicated to providing confidence and financial peace of mind today, while helping protect against life's uncertainties.

TRUSTED SOLUTIONS

Working with our distribution partners, we provide financial solutions that help people at key stages of their lives. We want to help people achieve homeownership through the use of mortgage insurance; create life security by providing life insurance, payment protection coverage and wellness programs; build savings and wealth through our wealth management offerings and financial advisory services; and establish retirement security through retirement income products, long term care insurance, and Medicare Supplement insurance.

STRONG FOUNDATION

Genworth Financial's heritage goes back to 1871 when The Life Insurance Company of Virginia wrote its first policy. For more than 135 years, we've built an extensive family of financially solid, well-respected insurance companies and distribution

partnerships around the globe.

We are a publicly traded company with more than \$114 billion in assets* and a presence in more than 25 countries around the world. We're a component of Standard & Poor's 500 Index of Leading U.S. companies and are ranked in the Fortune 500.

DEEP DISTRIBUTION NETWORK

We have an extensive, multi-channel distribution network that gives customers access to our products through banks, brokers and other financial institutions, as well as independent producers and advisors. Because we want to be the financial security company that distributors prefer to do business with over others, we are committed to delivering innovative solutions with product, education, service, technology and ease of service components that help our distribution partners grow.

DEDICATED PEOPLE

We are proud of our more than 7,000 employees, whose diverse talents and focused commitment to our purpose enable us to make possible the dreams of millions of people around the world. With local knowledge supported by global expertise, our employees bring a special knowledge of what's important to meet our customers' needs. And their passion to make a difference inspires us to get involved with the communities in which we live and work—from volunteering with local children's programs to finding ways to improve the environment. That's why we work hard to support our employees, fostering a motivating, challenging and dynamic environment that promotes having a little fun every day. Our employees make a difference in people's lives, so we want to make a difference in theirs.

** As of December 31, 2007.*

** "A" Excellent is the third highest rating and "A- Excellent is the fourth highest rating out of sixteen A.M. Best ratings.*

Continental Life Insurance Company of Brentwood, Tennessee

Since 1983, Continental Life Insurance Company of Brentwood, Tennessee (CLI) has been a provider of Medicare Supplement insurance, sold by over 4,200 agents nationwide.

CLI became a Genworth Financial company in 2006, further enhancing the strength and stability. CLI is rated "A" Excellent by A.M. Best Company (as of April 4, 2007).*

The CLI commitment is to provide the best plan of protection possible at an affordable premium, as well as, provide unsurpassed service for policyholders and agents. Abiding by our founding principle, "doing what's right for our policyholders and agents, works for us," CLI has grown into a successful, dynamic company that offers associates a rewarding and challenging environment to thrive in. Together – policyholders, agents, and CLI – the win-win-win formula.

American Continental Insurance Company

American Continental Insurance Company (ACI) is headquartered in Brentwood, Tennessee (outside of Nashville). It was established in 2005 on a solid foundation of experience in the health/life insurance industry – from Continental Life Insurance Company of Brentwood, Tennessee.

ACI became a Genworth Financial Company in 2006. ACI is rated "A-" Excellent by A.M. Best Company (as of June 16, 2008).*

ACI specializes in Medicare Supplement insurance and has an unwavering commitment to providing the best service possible and quality products.



INSURANCE MARKETPLACE
STANDARDS ASSOCIATION
Committed to honesty, integrity and ethics.